

Roundtable and Findings from Global Survey of E-Sourcing Tools

13th October 2011, Atlanta



EVENT OVERVIEW

The International Institute for Advanced Purchasing & Supply and **Ariba** invite you to attend an interactive Shared Learning Roundtable for practitioners in **Atlanta, USA** on **13th October, 2011**

Speakers from **AMEC, Ariba, DeVry, IIAPS, Manpower, MoneyGram International** and **Toronto Dominion Bank** will be discussing best practice about **3 key topics** with attendees:

- Talent Management**
- Supply Market Analysis**
- Selecting & Evaluating Suppliers**

IIAPS will also be sharing the findings from an extensive global **Survey of VFM in E-Sourcing Tools** undertaken with **Ariba** into the strengths and weaknesses of current e-sourcing tools & techniques.

Ariba will also be showcasing its latest **Ariba Discovery** software application for supply market analysis.

Participation is welcome from non-Members of IIAPS.

All attendees will receive a complimentary copy of the e-sourcing survey, and of the Roundtable discussions and findings.

Event sponsored by



IIAPS Perspective on Advanced Standards & Qualifications in Purchasing & Supply





Developing an International Professional Elite in Advanced Purchasing & Supply

EVENT TIMETABLE

- 10.00 – 10.30: **Registration and Coffee**
- 10.30 – 12.00: The IIAPS Perspective on Advanced Standards & Qualifications in Purchasing & Supply
- 12.00 – 12.30: **Lunch**
- 12.30 – 17.00: **ROUNDTABLE TOPICS:**

TALENT MANAGEMENT

Practitioner Presentation – *Jason Kwan, CPO, Manpower*
IIAPS Best Practice Review – *Dr Holger Schober, President Asia Pacific, IIAPS*
Roundtable Lead – *Jeff Gorsuch, VP, Global Procurement, MoneyGram International*

E-SOURCING TOOLS & SUPPLY MARKET ANALYSIS

IIAPS Best Practice Survey Review – *Paul Ireland, Director of E-Learning Services, IIAPS*
Practitioner Presentation – *Rob Mihalko, VP Seller Marketing & Ariba Discovery, Ariba*
Roundtable Lead – *Caroline Booth, CPO, Toronto Dominion Bank Financial Group*

SELECTING & EVALUATING SUPPLIERS

Practitioner Presentation – *Michele Danza, Director, Supply Management, DeVry*
IIAPS Best Practice Review – *Dr Andrew Cox, VP, IIAPS*
Roundtable Lead – *Peter Jessup, VP SCM, AMEC*

If you would like to attend this Shared Learning Roundtable event in **Atlanta** at the *Renaissance Concourse Hotel, Atlanta Airport* on **13th October, 2011** please complete the application form below and return to: **events@iiaps.org** or fax to: **+44 (0)121 244 2462**

NAME: _____

JOB TITLE: _____

COMPANY: _____

ADDRESS: _____

POSTCODE: _____

EMAIL: _____

TEL: _____

Please indicate whether you are a:

- IIAPS Advisory Board Member
- Participant in IIAPS E-Sourcing Survey
- Guest of Ariba
- IIAPS Global Practice Network Members



If you would like to complete the
Survey of E-Sourcing & Category Management
please visit www.iiaps.org/survey

